



Issue 2

February 2015

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Navigate the dynamic multi-state tax environment with Miles Consulting

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## Connect With Us



Dear Monika,

It's hard to believe we are headed into spring next month. The short month of February was an exciting one here at Miles Consulting as we engaged with several new clients in different industries (SaaS, manufacturing and R&D, and even a government contractor from the East Coast.)

In the upcoming weeks, companies expanding their operations in California will have their final opportunities for this fiscal year (6/30/15) to get a share of the remaining \$30 million of CA Competes Credit money. The application period is March 9th - April 6th. Let us know if we can assist in the analysis.

Please check out our posts below about the taxability of SaaS (we're fielding a lot of questions in this area), taxes in Washington, D.C. and the new federal online sales tax proposal.

If you want to know more about any of the items in this month's e-newsletter or what we do at Miles Consulting, please [contact us](#).

All the best,  
Monika Miles  
Miles Consulting Group, Inc.



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## Contact Us

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## Hot News

### Making Sense of The Cloud, SaaS and State Tax

One of the hottest areas in the sales tax arena right now is the taxability of cloud-computing, cloud-based services, etc., collectively often referred to as Software-as-a-Service (or "SaaS"). The very moniker alone is enough to start the state tax conversation down an interesting path.



[Click here to read more.](#)

### Focus on Washington D.C.

Washington D.C. is technically not a state, however in some ways it is treated like one. The District has no voting representation in Congress, but it does have tax requirements. This month we focus on the tax laws of our nation's Capitol!



[Click here to read more.](#)

### Online Sales Tax Draft Circulates in House

We've got more Internet sales tax news! You may recall that the Marketplace Fairness Act, which would allow states to collect sales tax from purchases made online, passed in the Senate in 2013 but never made it to the House floor.



At the end of the 2014 session, House Speaker John Boehner voiced, "significant concerns about the bill," and tabled it indefinitely. Although it sounds like the Marketplace Fairness Act is dead, the topic of Internet sales tax is far from over. House Judiciary Chairman Bob Goodlatte circulated a discussion draft about online sales tax that is meant to be a way to re-start the conversation.

[Click here to read more.](#)

## What's Up at Miles Consulting?

### **Mentoring:**

Monika will be a mentor for the first annual *Bizwomen Mentoring Monday* (Hosted by the *Silicon Valley Business Journal*.) The event will take place in 43 states across the country the same day. Attendees will be given the opportunity to choose from mentors who are the most influential women in the community for one-on-one coaching sessions for five minute conversations.

[For more information or to sign up, click here.](#)

**Location:** Villa Ragusa,  
35 South 2nd Street  
Campbell, CA 95008

**Time:** Monday, March 30, 2015  
8:00am-11:00am

### **Networking:**

NAWBO - Check out the next NAWBO Silicon Valley program (Tuesday, March 10th) here: [NAWBO](#)

AFWA - Check out the next AFWA Silicon Valley program (Tuesday, March 24th) here: [AFWA](#)

### **Educating:**

Don't forget we do customized multistate tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

**For more information, please call us at 408-266-2259.**

## About Miles Consulting

*Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in California tax credits and incentives. For more information visit, [www.milesconsultinggroup.com](http://www.milesconsultinggroup.com).*

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