



STATES OF AFFAIR

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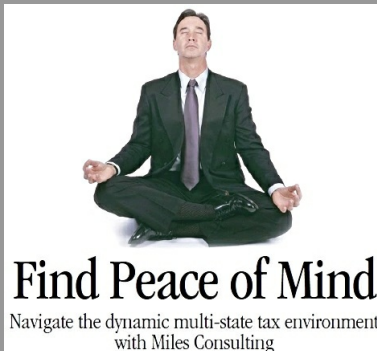
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Greetings!

This weekend we say "hello" to winter. The winter solstice, also known as the first day of winter is on Friday, December 21. As this day signifies the shortest day of the year, we begin to notice the days getting longer. Yay for that!

As this year comes to a close, it is a good time to reflect on everything that the year has brought us. 2018 has certainly been an abundant year for Miles Consulting Group! Thanks to our amazing clients and a little help from the U.S. Supreme Court- we've been pretty busy!

Between client projects and technical blogs and presentations, we also revamped our website recently. Please take a look at our new and improved [home page](#). Also be sure to check out our new [Wayfair section](#).

Check out some of the multi-state tax articles in this month's newsletter. We start out by taking a look at what you should know about holiday shopping and online sales tax. We also talk about what you should know about San Francisco's new economic nexus and tax measures. Lastly, we put our state spotlight on the Lone Star State of Texas!

Here's wishing you all safe travels, holiday cheer and a happy ride into 2019!

Happy Holidays!,
Monika Miles
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HOLIDAY SHOPPING & ONLINE SALES TAX: AN OVERVIEW OF WHAT YOU NEED TO KNOW!

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Join Our Mailing List!

Now that we're in the midst of the holiday shopping season, businesses and states are starting to see the effects of the [Wayfair online sales tax decision](#). Looking back specifically at Cyber Monday, there are a lot of fascinating results regarding how states and businesses fared. Are states projecting an accurate amount of revenue?



It's also worth noting how the new online sales tax laws will affect small internet retailers as they struggle to comply with various states' laws during this busy holiday shopping time. How will they fare given the new regulations?

[Click here to read more about holiday shopping & online sales tax.](#)

WHAT YOU NEED TO KNOW ABOUT SAN FRANCISCO'S NEW ECONOMIC NEXUS AND TAX MEASURES

Lately we've been sharing a lot about new [economic nexus standards](#) and measures passed in the recent election. But states aren't the only entities with new taxes and fees; San Francisco recently passed legislation requiring companies engaging in business in the city to pay a variety of fees and taxes. Filings are due February 28, 2019, so it's important to understand how your company might be affected.



[Click here to read more about San Francisco's new economic nexus and tax measures.](#)

FOCUS ON TEXAS

Texas is the second largest state in the country by both area and population. Due to its size and geographic features, the state contains diverse landscapes common to both the U.S. Southern and Southwestern regions. Although Texas is popularly associated with the U.S.



southwestern deserts, less than 10% of Texas' land area is desert. Most of the population centers are in areas of former prairies, grasslands, forests, and coastline. Traveling from east to west, one can observe terrain that ranges from coastal swamps and piney woods to rolling plains and rugged hills, and finally the desert and mountains of the Big Bend.

[Click here to read more about the tax landscape in Texas.](#)

What's Up at Miles Consulting?

Networking:

[NAWBO SV](#)

As a Past President of the National Association of Women Business Owners, Monika invites you to its next meeting on Tuesday, January 15th.

[AFWA](#)

As a member of the Accounting & Financial Women's Alliance, Monika invites you to its next meeting on January 22. Natalie Humble-Rak will be speaking about Inclusiveness & the Work Environment since #MeToo.

Speaking: Monika will be giving a webinar presentation on Sales and Use Tax Fundamentals: Mastering Tax Base, Compliance, Nexus, and Other Essential Multistate Concepts on Tuesday, January 29th at 1 pm EST. To find out more about the webinar and to register, [click here](#).

Also, be sure to stay tuned for some of the classes we'll be doing on CPA Academy beginning in January 2019!

Educating:

Monika is a featured blogger at [SalesTaxSupport](#). Check out her latest blog [here](#) about California's take on Wayfair.

Don't forget - We do customized multi-state tax presentations for local accounting firms, specifically related to Wayfair; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259.

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in SaaS and other technology industries. For more information visit, www.milesconsultinggroup.com.