



# STATES OF AFFAIR

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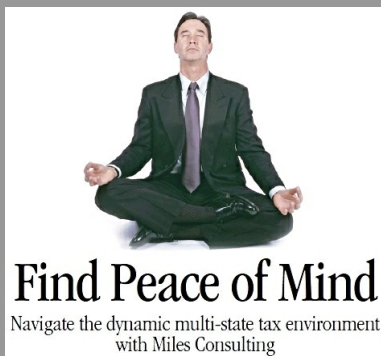
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Greetings!

February is a short and sometimes challenging month for everyone as we begin to implement our business plans for the New Year, face the task of filing tax returns, and begin to get a little spring fever! To lighten that load, many companies engage specialists for their non-core business needs- like sales tax. And of course, we can help with that!

Check out some of the articles in this month's newsletter. As we continue our technology series, we look at the important multi-state tax facts for medical device companies, semi-conductor manufacturing companies and biotech and pharmaceutical companies. Finally, we put our state spotlight on Virginia.

By now, you've probably seen that we are moving, but not far- same building, just down the hall. We have planned and are implementing this in a way that will be transparent to you, our clients. Our new address is:

3150 Almaden Expressway, Suite **237**  
San Jose, CA 95118

Same phone numbers: 408-266-2259 (office) 408-266-6284 (fax)

We will officially be in our new office March 1.

All the best,  
Monika Miles  
Miles Consulting Group, Inc.



## 3 IMPORTANT MULTI-STATE TAX FACTS FOR MEDICAL DEVICE COMPANIES

If you've been following these series about multi-state tax

**Address:** 3150 Almaden  
Expressway, Suite 234

**Phone:** 408.266.2259  
**Fax:** 408.266.6284

**Email:**  
[info@milesconsultinggroup.com](mailto:info@milesconsultinggroup.com)

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facts, you know we've already covered [software](#) and [SaaS companies](#). What about medical device companies?



Because the term "medical device" covers a wide range of instruments, machines, accessories or other tools that can be used both externally (such as tongue depressors) or internally (like pacemakers), there are a lot of multi-state tax questions that arise in this industry.

[Click here to read more.](#)

## 6 IMPORTANT MULTI-STATE TAX FACTS FOR SEMICONDUCTOR COMPANIES

As a semiconductor manufacturing company, what do you need to know about nexus and multi-state tax laws? Despite the fact that much of the manufacturing is often done in other countries (often by third party contract manufacturers), many of these businesses engineer and test the devices domestically, which often makes them subject to a wide range of laws from various states across the country.



[Click here to read more.](#)

## 7 IMPORTANT TAX FACTS FOR BIOTECH AND PHARMACEUTICAL COMPANIES

If you've been following our series about multi-state tax facts for various facets of the technology industry, you may be aware of one more niche we haven't discussed yet: BioTech and Pharmaceutical companies. While both these categories fall under scientific research and medicine, they're integral to technology as well.



[Click here to read more.](#)

## STATE OF THE MONTH- VIRGINIA

This month we travel across the country to Virginia. One of the original 13 colonies, Virginia possesses a lot of living history with the Jamestown Settlement and Colonial Williamsburg being notable historic landmarks.



The Shenandoah National Park lies in the eastern part of the state deep in the Blue Ridge Mountains. Mostly forested, the park features wetlands, waterfalls and rocky peaks, like Hawksbill, and Old Rag mountains. It is also home to many bird species, deer, squirrels and the elusive black bear.

[Click here to read more about Virginia's tax landscape.](#)

## What's Up at Miles Consulting?

### Networking:

[NAWBO SV](#) - As the National Association of Women Business Owners President, Monika invites you to celebrate International Women's Day with them on Tuesday, March 28. Hannah Kain of ALOM will be one of their speakers for the evening. Lanie Denslow, of World Wise, and a representative from the San Jose Office of Economic Development will also be speakers at this event. [Click here for more details.](#)

[AFWA](#) - As a member of the Accounting & Financial Women's Alliance, Monika invites you to their meeting on February 28th. Annette Nellen will be giving an update on new tax laws for the New Year, so you won't want to miss this. On March 21st, they will have a joint meeting with the local IMA Chapter. The presentation will be "A Journey of Fraud" given by Nathan Mueller. [Click here for more details.](#)

### Educating:

Don't forget - We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259.

### About Miles Consulting

*Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in California tax credits and incentives. For more information visit, [www.milesconsultinggroup.com](http://www.milesconsultinggroup.com).*