



STATES OF AFFAIR

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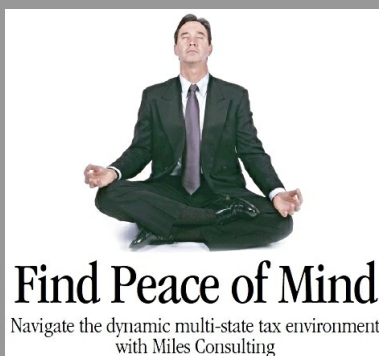
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Greetings!

February is always the shortest month of the year, but this year it seemed to fly by quicker than ever. Things keeping us busy? Some great new clients in the SaaS space, winery industry and even one in food service; travel to Florida for a recent multistate tax conference; and being on the "giving" side of webinars and technical presentations. Of course, we're also tracking legislative changes and hot topics for our clients and blogging about state tax matters! No wonder this month flew by!

Here are some hot topics we're covering this month. We continue to look at new state tax legislation and the ways that states are fighting to maximize sales revenue. We look at how the state of Massachusetts is requiring Amazon to report onsite sellers, and we review a new upcoming amnesty program in Texas. Finally our state spotlight is on the Granite State of New Hampshire.

Here's to a continued craziness in March!,
Monika Miles
Miles Consulting Group, Inc.



3 WAYS HIGH-TAX STATES ARE FIGHTING FEDERAL TAX REFORM

As this year's [federal tax reform](#) begins to come into play, high-tax states like California, New York, New Jersey and Maryland are coming up with ways to work around it, "reworking" their tax codes to ease



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residents' pain from new limits to federal deductions for state, local and property taxes," as [CNBC explains](#).

[Click here to read more about how high-tax states are fighting federal tax reform.](#)

AMAZON SHARES VALUABLE 3RD PARTY SALES TAX DATA WITH MA

As we wait for the [courts to settle the online sales tax debate](#), states like Massachusetts are continuing to go after third-party resellers, specifically those that sell on Amazon, in an attempt to track down the sales tax revenue they've been missing.



[Click here to read more.](#)

UPCOMING TEXAS AMNESTY PROGRAM

There always seems to be an amnesty program going on somewhere, particularly if you know where to look.

States are aggressively pursuing delinquent taxpayers, while still making it relatively easy for them to come forward themselves. Last year, we wrote an [article](#) about some interesting amnesty programs in Connecticut (CT), Ohio (OH), and Rhode Island (RI).



[Click here to read more about the upcoming TX amnesty program.](#)

FOCUS ON NEW HAMPSHIRE

This month, we travel to the New England region of United States to New Hampshire. Known as the Granite State, it is defined by its quaint towns and large expanses of wilderness.



New Hampshire is a state with some mighty history. In January 1776, it became the first of the British North American Colonies to establish a government independent of the Kingdom of Great Britain's authority, and it was the first to establish its own constitution. Six months later, it became one of the original 13 states that founded the United States of America, and in June 1788 it was the ninth state to ratify the Constitution, bringing that document into effect.

Sponsoring the Avalara CRUSH Conference

Miles Consulting Group is a silver sponsor and will be presenting a session at the Avalara CRUSH conference from May 9-12, 2018 in Washington D.C. Use this code at checkout for \$100 off your CRUSH registration- **MCG100**



For more information on this conference, [click here](#).

What's Up at Miles Consulting?

Speaking:

Monika will be giving the following webinars through CPA Academy:

- "How to Start the Sales and Use Tax Conversation with a client" on Monday, February 26th at 8 am Pacific. To register for this Webinar, [click here](#).
- "Audit: Avoid it, or else Navigate like a Pro" on Thursday, March 8th at 1 pm Pacific. To register for this webinar, [click here](#).
- "Audit: Avoid it, or else Navigate like a Pro" on Thursday, March 29th at 1 pm Pacific. To register for this webinar, [click here](#).
- The following topic was presented on February 16: "Sales Tax Hot Topics for CPAs" and is available for viewing through the [archives](#).

Networking:

[NAWBO SV](#)

As the Immediate Past President of the National Association of Women Business Owners, Monika invites you to its Crystal Chair Award Gala on Tuesday, March 20. The guest speakers will be Diane and Clark Stuart who will share their secrets of "Powerhouse Partnerships." To register for the meeting, [click here](#). Register soon as the early bird pricing ends March 8!

[AFWA](#) - As a member of the Accounting & Financial Women's Alliance, Monika invites you to its next membership meeting on February 27th. Annette Nellen of San Jose State University will be giving a tax update for 2018. For more information on this event, [click here](#).

Educating:

Monika is a featured blogger at [SalesTaxSupport](#). Check out her latest blog [here](#) about the California

Manufacturer's Sales Tax Exemption.

Don't forget - We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259.

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in SaaS and other technology industries. For more information visit, www.milesconsultinggroup.com.