



STATES OF AFFAIR

A PUBLICATION OF MILES CONSULTING

Issue 2 | February 2022

In This Issue

- **What's a "Reverse Sales Tax Audit"? And Why do you Care?**
- **Love and Taxes: How Are Your Favorite Valentine's Day Products Taxed?**
- **Parish-By-Parish: A Helpful Guide to the Complex Louisiana Sales Tax System**
- **Focus on Arkansas**

Download Our Brochure!



Find Peace of Mind

Navigate the dynamic multi-state tax environment
with Miles Consulting

Quick Links

[Visit Miles Consulting Group, Inc.](#)

Connect With Us



Greetings!

Have you been engrossed in all the great athletic events going on in February? It's a short month but packed with both the Super Bowl and the Winter Olympics. And, if you can't get enough of that, tune in to basketball or hockey – at either the professional or collegiate level. Can't sleep? There's always a curling or corn-hole tournament going on. (Are those really sports?) What does any of this have to do with state taxes? Well, nothing really, but it has made me stop and think this month about sports in general, teamwork and even competition. At Miles Consulting Group, where we're celebrating our 20 year anniversary this year, I'm reminded every day that what we do as a team here for our clients is the best kind of victory. When someone on the team goes out with an injury, illness (or even just some well needed R&R), the rest of the group comes through and rallies to deliver. We never want to take that teamwork for granted because it's something very special – even without some State Tax version of the Lombardi trophy to hoist! Yay team....

Our technical articles this month feature what you need to know about reverse sales tax audits. We also talk about the taxation of your favorite Valentine's Day products. We discuss the complex sales tax structure in Louisiana. We also feature Arkansas in our state spotlight.

Fondly,
Monika Miles & Bill Loew
Miles Consulting Group, Inc.



Contact Us

Address: 3150 Almaden
Expressway, Suite 110
San Jose, CA 95118

Phone: 408.266.2259

Email:
info@milesconsultinggroup.com

[Join Our Mailing List](#)



WHAT'S A "REVERSE SALES TAX AUDIT"? AND WHY DO YOU CARE?

Our newest team member, Greg Weston, shares some great information in this first of a two part series related to reverse audits.



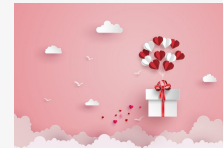
When a taxing authority performs a sales and use tax audit, their primary audit objectives are to review the taxpayer's purchases and assess tax on underreported purchases subject to use tax and on the sales side, to review the taxpayer's claimed exempt sales and assess tax on unsupported claimed exempt sales. While the principles discussed below can be applied in part to sales, the focus here will be on the purchase side of the review. The objective of such a review is for a company to determine before or during an audit whether they may have some errors in their favor that might lead to a refund.

To read more about reverse audits, [click here](#).

LOVE AND TAXES: HOW ARE YOUR FAVORITE VALENTINE'S DAY PRODUCTS TAXED?

Romantic dinners, bouquets or chocolates – how did you spend Valentine's Day this year? We thought it would be

interesting to see how sales tax applies to different products or situations you may encounter!



To learn more about the taxability of Valentine's Day products, [click here](#).

PARISH-BY-PARISH: A HELPFUL GUIDE TO THE COMPLEX LOUISIANA COMPLEX SALES TAX SYSTEM

If you have dealt with multi-state tax before, you know how varied and complex some state legislation can be. One state with a particularly complicated sales tax system is the lively state of [Louisiana](#). In this



blog article, we discuss what makes Louisiana's tax climate unique, as well as a recent lawsuit they faced because of it.

To read more about the complex sales tax system in Louisiana, [click here](#).

FOCUS ON ARKANSAS

This month we travel to the southern state of Arkansas, the Natural State. It is known for its abundant parks and wilderness areas, with terrain encompassing mountains, caves, rivers and hot springs. The rugged Ozarks region in the northwest portion of the state has hiking trails and limestone caves, such as Blanchard Springs Caverns.



[Click here to learn more about the tax landscape in Arkansas.](#)

What's Up at Miles Consulting?

Networking:

[NAWBO-SV](#)

Join NAWBO on February 28 for a Bizwomen Mentoring Monday from 9-10 am. This is a virtual event. For more information on the event, [click here](#).

[AFWA](#)

Due to the coronavirus, AFWA's events are currently suspended. Stay tuned to updates on upcoming events.

Educating/Speaking:

Our blogs are frequently featured on [Tax Connections](#).

Don't forget- We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus & taxability reviews, audit support, voluntary disclosure agreements, and other special projects. We also specialize in SaaS and other technology industries. For more information, visit www.milesconsultinggroup.com.

