



STATES OF AFFAIR

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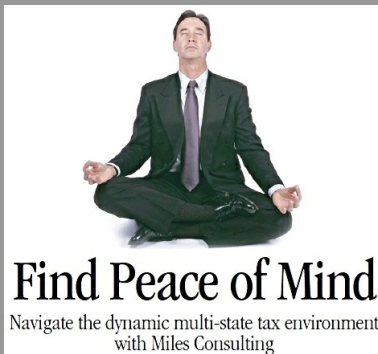
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Greetings!

I hope that your 2018 has been off to a good start!

Miles Consulting Group has kicked off the New Year with several new clients and exciting projects. I think it shows that companies are starting to plan for state tax consequences more proactively as states continue to enact laws "encouraging" compliance. And our job is to help in navigating those waters!

Here are some hot topics we're covering this month. We preview some sales tax issues that we expect will develop this year. The U.S. Supreme Court is going to hear a state tax case concerning online sales tax. Not to be dramatic, but that could change the state sales tax world as we know it! We also take a look at how California is fighting back against the state tax deduction limit imposed by the federal government. Finally our state spotlight is on the Cornhusker State of Nebraska.

Happy New Year,
Monika Miles
Miles Consulting Group, Inc.



HAPPY NEW YEAR! AN ONLINE SALES TAX PREVIEW FOR 2018

Happy New Year from everyone at Miles Consulting Group! We hope you had a wonderful holiday season and are looking forward to 2018. We certainly are!

What's on the horizon for the coming year? We're looking forward to seeing how the following state tax news unfolds during this year.

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BREAKING NEWS CONCERNING ONLINE SALES TAX

The United States Supreme Court announced on January 12, that it has granted certiorari and will hear a case related to state taxes - something that does not happen often!



The High Court could finally settle an ongoing battle between e-retailers and states about how online purchases are taxed, and in the process may overturn a 1992 ruling which currently prevents states from collecting sales taxes on online purchases unless the seller has a physical presence in the state. An overhaul of this nature would change the state tax landscape significantly and require more online sellers to collect sales tax.

[Click here to read more about this Supreme Court case.](#)

STATE TAX DEDUCTION LIMIT? CALIFORNIA FIGHTS BACK.

By now many of us in California have contemplated our fate regarding how the tax reform act passed by Congress last month will likely hurt Californians as a result of the federal limit on the state and local tax deduction for individual taxpayers.



In an effort to mitigate the limit of this deduction for Californians, state lawmakers have quickly looked to alternatives

[Click here to read more about how California is fighting Congress' latest state tax legislation.](#)

THE GOOD & BAD OF THE NEW TAX REFORM: HOW CALIFORNIA'S AFFECTED

The beginning of the year marks the start of many new

things: a new year, new business goals and new federal tax reform. What do the changes in tax law mean for California companies - especially in Silicon Valley?



In [The Daily Journal](#), Carl Guardino (CEO of the Silicon Valley Leadership Group) likened the latest tax reform to the 1960s western, "The Good, the Bad and the Ugly" - and for good reason. While there are some changes that will benefit corporations, others will likely make it difficult for businesses in the area.

[Click here to read more about how the new tax reform is affecting California.](#)

FOCUS ON NEBRASKA

This month, we take a journey out west to Nebraska, where early settlers roamed the state. It used to be nicknamed the "Tree Planter's State," but was changed in 1945 to the "Cornhusker State."



Husking corn was done by hand by early settlers of course (before the invention of husking machinery). The University of Nebraska athletic team is called the Cornhuskers.

[Click here to read more about the tax landscape in Nebraska.](#)

What's Up at Miles Consulting?

Networking:

[NAWBO SV](#)

As the Immediate Past President of the National Association of Women Business Owners, Monika invites you to its membership meeting on Tuesday, February 20. Adobe's Donna Morris will be speaking about how "Customer Success Starts with Employee Success.". To register for the meeting, [click here](#).

[AFWA](#) - As a member of the Accounting & Financial Women's Alliance, Monika invites you to its next membership meeting on February 27th. Annette Nellen of San Jose State University will be giving us a tax update for 2018. For more information on this event, [click here](#).

Educating:

Monika is a featured blogger at [SalesTaxSupport](#). Check out her latest blog [here](#) about the California Manufacturer's Sales Tax Exemption.

Don't forget - We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

New This Year:

- We are sponsoring and presenting a session at the Avalara CRUSH conference from May 9-12, 2018 in Washington D.C. Stay tuned for how to join us!
- We'll be presenting more training with CPA Academy in February. We'll soon roll out dates and topics.

For more information, please call us at 408-266-2259.

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in SaaS and other technology industries. For more information visit, www.milesconsultinggroup.com.