



STATES OF AFFAIR

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Greetings!

Looks like we can get one more “Happy New Year” wish in before the calendar changes and we are truly headlong into 2021. Not sure about you, but it still seems a little difficult to sit down and write out a master plan for 2021 when so much is really still unknown.

But from a multistate tax perspective, we know from experience that states will be continually looking for new ways to generate revenue, and we expect that they will look to expansions in the tax base (including quite a bit of buzz about taxing more digital products across the country), continued focus on audits and making sure out of state taxpayers pay “their share” and increased focus on compliance and collection. Just a few examples of things coming across our desks in the last couple weeks alone have been client requests for assistance for an overseas based company expanding retail operations in the US; a couple SaaS companies seeking to determine where their services are taxable, a company involved in COVID testing and the sales tax ramifications of that and requests for audit support in cases with California’s CDTFA. All very different issues, yet all related to sales tax. And we can help!

Please check out our multistate articles in this month's newsletter. We take a look at some important tax updates in Illinois. We also take a look at how states are cracking down on sales tax. Our state spotlight is on Oklahoma, known as the Sooner State.

Happy Winter!

Fondly,
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WHAT TO KNOW ABOUT IMPORTANT TAX UPDATES IN ILLINOIS

As we begin 2021 and approach the legislative season, it's clear there will be numerous changes that will impact tax compliance.



This is spurred on by both the pandemic's economic fallout and changes necessitated by our increasingly digital economy.

In this article, we examine several updates regarding tax compliance in Illinois and what they mean for any retailer doing business in the state.

[Click here to read more important tax updates in Illinois.](#)

Are you Ready for Sales Tax Crackdowns?

There isn't a tax professional around that would say 2020 was a normal year for online sales tax developments.



Between the pandemic and continuing change spurred on by [South Dakota v. Wayfair \(2018\)](#), 2020 was a tumultuous year to say the least. However, as we settle into 2021 and state legislative sessions loom on the horizon, it's safe to say 2021 may not be the calm after the storm many were hoping for.

[Click here to read more about sales tax crackdowns.](#)

FOCUS ON OKLAHOMA

This month brings us to the Sooner State of Oklahoma. The state's nickname, "The Sooner State," is in reference to the non-native settlers who stated their claims on land before the official opening date of lands in the



western Oklahoma Territory.

[Click here to learn more about the tax landscape in Oklahoma.](#)

What's Up at Miles Consulting?

Networking:

[NAWBO-SV](#)

Due to the coronavirus, NAWBO'S events are now virtual. You can join us on the 3rd Tuesday of each month at 4:30 for informative Zoom calls on a variety of topics. Entry is free for both members and non-members at this time. Join us for camaraderie, information sharing and a glass of wine!

[AFWA](#)

Due to the coronavirus, AFWA's events are currently suspended. Stay tuned to updates on upcoming events.

Educating/Speaking:

Our blogs are frequently featured on [Tax Connections](#).

Don't forget- We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus & taxability reviews, audit support, voluntary disclosure agreements, and other special projects. We also specialize in SaaS and other technology industries. For more information, visit www.milesconsultinggroup.com.