



STATES OF AFFAIR

A PUBLICATION OF MILES CONSULTING

Issue 6

June 2016

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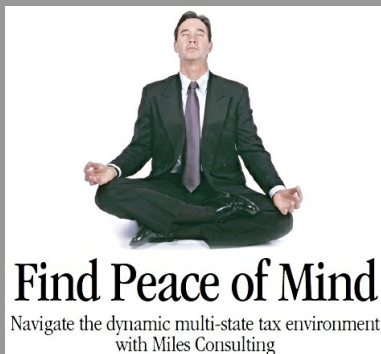
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Greetings!

Welcome to Summer! As both the hockey and basketball playoffs finally finished up and the solstice arrived this week, our phones have been ringing off the hook regarding questions of multistate tax nexus and taxability. Sure, our phone rings a lot- but it does appear to be "state tax season!" Maybe the warmer weather has got people thinking about traveling into multiple states

Speaking of travel, as you read this, I am in Chicago teaching at the Sales Tax Institute's "Sales Tax Basics" class. If you missed it this year, think about joining us next June. It's a great introduction to sales tax concepts. For some education sooner than that, tune in to my "How to Navigate a Sales Tax Audit" webinar in July through CPA Academy. It's a great way to get the knowledge you need to avoid or navigate an unwelcome sales tax audit and also get some free CPE in the process. For details on how to register, see below.

Many businesses engage in practices across state lines to help their businesses grow, but may be overlooking the implications of multistate taxes. Check out our article below titled, "When do you need multistate tax consulting services?" where we get back to some basics.

Other articles this month feature new approaches to state taxes in South Dakota and Oregon and explore some interesting facts regarding Tennessee. Also this month, I also welcomed Jeff Olevson to our team! Read more about him below.

If you want to know more about any of the items in this month's e-newsletter or what we do at Miles Consulting, please [contact us](#).

All the best,
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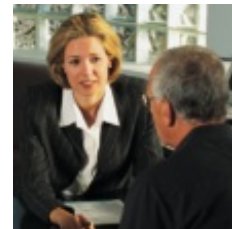
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Hot State Tax News

WHEN DO YOU NEED MULTISTATE TAX CONSULTING SERVICES?

I was speaking with a marketing consulting colleague of mine not long ago and in trying to help me hone my approach for continually connecting better with my target audience, he asked me the seemingly simple question "How does someone know when they need your services?" Of course, that should be simple! I've been consulting for clients in this market space for many years. And yet, the circumstances when someone may need our services can vary. So, I thought I'd dedicate some time here to give examples of when CFOs, controllers or other accounting professionals might need my multistate tax consulting services.



[Click here to read more.](#)

SOUTH DAKOTA AND THE ONLINE SALES TAX DEBATE

Last month we discussed how two states, Louisiana and Alabama, are taking matters into their own hands regarding the online sales tax debate. Now another state, South Dakota, is forcing the issue.



South Dakota's Case Regarding Online Sales Tax

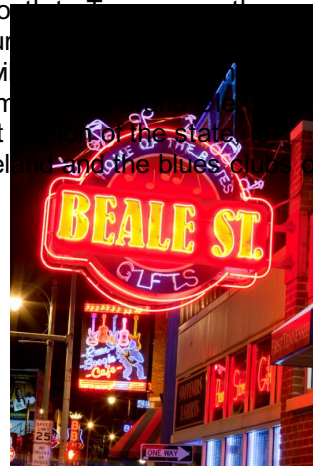
If you recall from our previous posts about the online sales tax debate, states are frustrated that they can't collect the revenue from purchases made via the internet, and retailers claim it's too difficult to keep track of the wide variety of tax codes for every single state, county and municipality - especially for small internet retailers.

[Click here to read more.](#)

FOCUS ON TENNESSEE

This month, we travel to the south to the Volunteer State. Popular culture attractions in the state. Nashville is the capital of the world, and is home to Memphis, in the far southwest home to Elvis Presley's Graceland and the blues clubs of

Beale Street. Sun Records resides in Memphis, which is where Elvis Presley, Johnny Cash, Roy Orbison, Carl Perkins and Jerry Lee Lewis began their recording careers. The state also has an agricultural and business climate that many companies find very attractive.



[Click here to read more.](#)

A NEW APPROACH TO OREGON'S STATE TAXES: IP28

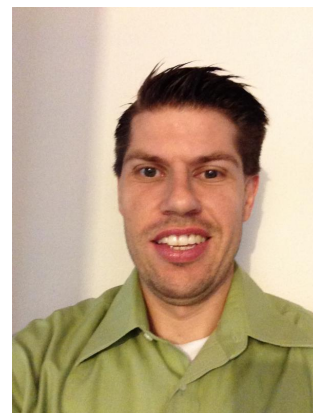
The Oregon Legislature is proposing an interesting approach to state taxes. Initiative Petition 28, or IP28, is designed to raise more than \$6 billion in revenue every two years for public education, health care and senior services. How? The petition would raise the state's business tax rate by creating a gross receipts tax on C corporations of 2.5 percent on sales above \$25 million.



[Click here to read more.](#)

SPOTLIGHT ON JEFF OLEVSON

Jeff joined our team earlier this month. He is currently an accounting student at Mission College. Prior to his interest in accounting, he worked in the meteorology field for several years and is now making a career change. In his free time, Jeff enjoys doing volunteer work and spending time with his family. We are excited to have Jeff join the team and are in the process of teaching him the sunny side of state taxes! Welcome Jeff!



What's Up at Miles Consulting?

Speaking:

Monika will be presenting a webinar through CPA Academy on July 18. It will be about "How to Avoid or Navigate a Sales Tax Audit." [For more information, click here.](#)

Networking:

[NAWBO SV](#)- As the National Association of Women Business Owners President, Monika invites you to their invigorating monthly meetings about sales and marketing strategies. [Click here for a calendar of events.](#)

[AFWA](#) - As a member of the Accounting & Financial Women's Alliance, Monika invites you to participate in the next membership meeting on July 26. [Click here for more information about the meeting.](#)

Educating:

Don't forget - we do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259.

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in California tax credits and incentives. For more information visit, www.milesconsultinggroup.com.