



# STATES OF AFFAIR

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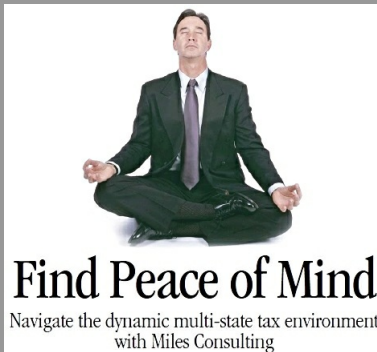
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## Greetings!

If you're a frequent reader of this newsletter, you know that we usually start by wishing you a happy month, telling you what's going on at the firm, and giving you a summary of this month's hot topics.

This month is a little different for me, because it hasn't exactly been a happy month. It is with a heavy heart that I share with you that I lost my father a couple weeks ago. My dad was a military man for most of his life, and even after retirement from the Army in the early 1990's, went on to become the museum director at Ft. Bliss, El Paso before REALLY retiring in 2012. Growing up, we talked about his work a lot. When I was a kid, I just thought everyone's father was in the military (or maybe a teacher, police officer or fireman). It didn't occur to me that there were accountants, tax consultants, even state tax consultants in the world until much later. My dad was always a faithful reader of my newsletter. And I loved it when he would comment on some article he liked. He'd sometimes just drop me a line to let me know he had read it. I asked him once if he really read it, and he said "every month, cover to cover". Not sure if anyone else out there is reading me "cover to cover" every month, but if you are, please let me know. It might cheer me up. Because I'm really sad to have lost my most avid subscriber.

This one's for you Dad. Did you ever make it up to Wisconsin? Check out our summary. Miss you.

Thank you to all of you who've sent condolences, flowers, and cards. It means a lot to me.

Happy Spring!,  
Monika Miles  
Miles Consulting Group, Inc.



[Click here for the obituary of](#)

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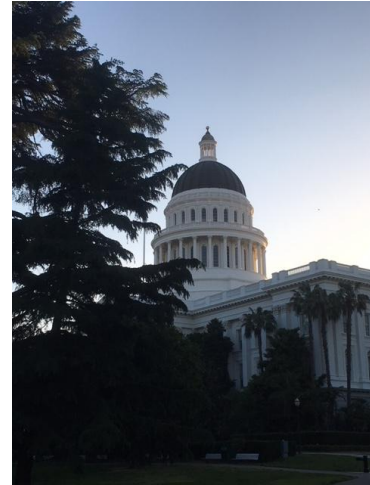
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Colonel Peter H.  
Poessiger.

## SUPPORT FOR WOMEN ON PUBLIC BOARDS- CA SENATE BILL 826

Last month, I attended NAWBO-California's annual Propel Your Business Conference in Sacramento. I try to attend this conference every year because the dynamic and energy of the women business owners in the room is contagious! It reminds me of just a few reasons why I'm so proud to own my business.



One of the key items we discussed this year was California Senate Bill 826 - Corporate Board Gender Diversity, authored by Senators Jackson, Atkins and Leyva (all female senators). In short, SB 826 is a proactive approach to require more women directors on the boards of publicly held companies in California. The state is the 5th largest economy in the world, and as such, should set an example for responsible business globally.

[Click here to read more about a new bill in the CA Senate that is advocating for women to be on the boards of public companies.](#)

## TOP PREDICTIONS YOU NEED TO KNOW: WAYFAIR V. SOUTH DAKOTA ONLINE SALES TAX CASE

As we wait for a decision from the U.S. Supreme Court in the [Wayfair v. South Dakota](#) case regarding online sales tax, we thought it would be fun to take a look at possible outcomes depending on how the court rules.



[Click here to read more about our top predictions in this monumental case.](#)

## WHAT YOU NEED TO KNOW ABOUT CALIFORNIA'S SB 993 & WHY WE'RE AGAINST IT

Sales tax is a major revenue source for many states, including California, which is why its legislature has been looking for additional ways to collect fees under the 'sales tax' umbrella.

For years, State Senator Bob Hertzberg has been trying to extend the state's reach by imposing sales tax on services. Although 2015's [Senate Bill 8](#)

didn't pass, there's another bill recently heard in the Senate Governance and Finance Committee: [Senate Bill 993](#) (SB 993).



[Click here to read more about CA's Senate Bill 993.](#)

## FOCUS ON WISCONSIN

This month we travel north to the Badger State of Wisconsin, a Midwestern U.S. state with coastlines on two Great Lakes (Michigan and Superior) and an interior of forests and farms. Several beer companies are based in Milwaukee, and many offer brewery tours. The state is known as

"America's Dairyland" because it is one of the nation's leading dairy producers, particularly famous for its cheese. Manufacturing, especially paper products, information technology (IT), cranberries, and tourism are also major contributions to the state's economy.



[Click here to read more about the tax landscape in Wisconsin.](#)

## The Next Level Virtual Training

If you have enjoyed attending my Jumpstart Your Rainmaking webinar series, you might be interested in another online training course I am offering in conjunction with the National Association of Women Business Owners (NAWBO)- Silicon Valley Chapter.



For more information on this training, [click here](#).

To register for this training, [click here](#).

**Hurry- it starts June 7th!**

## What's Up at Miles Consulting?

### Speaking:

Monika will be giving a webinar through CPA Academy on

"Sales Tax Audit Survival Guide," on June 6. To register, please [click here](#).

**Networking:**

[NAWBO SV](#)

As the Immediate Past President of the National Association of Women Business Owners, Monika invites you to its next meeting on June 26. The International Man of Memory, Chester Santos, will be speaking about memory training for professionals. For more information on this event, [click here](#).

[AFWA](#)

As a member of the Accounting & Financial Women's Alliance, Monika invites you to its next meeting on July 24th.

**Educating:**

Monika is a featured blogger at [SalesTaxSupport](#). Check out her latest blog [here](#) about the California Manufacturer's Sales Tax Exemption.

Don't forget - We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259.

**About Miles Consulting**

*Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in SaaS and other technology industries. For more information visit, [www.milesconsultinggroup.com](http://www.milesconsultinggroup.com).*