



Issue 5

May 2015

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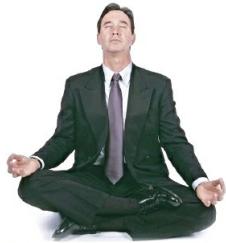
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Greetings!

Here at Miles Consulting Group, we hope you are enjoying the month of May and that all the moms out there had a wonderful Mother's Day celebration. With this month's focus on moms, we discuss "Girl Power" and how many entrepreneurial pioneers helped women business owners of today.

In addition, we talk about internet sales and how a new market place model may be taking shape. Just when you thought the issue of collecting internet sales tax was a bit messy, it may get more complicated. Also, our State of Focus this month is on Illinois with a look at their business and tax climate.

If you want to know more about any of the items in this month's e-newsletter or what we do at Miles Consulting, please [contact us](#).

All the best,

Monika Miles

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Hot News

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"Girl Power"

Gender issues seem to be in the news a lot lately. Most of us have grown up in life and in business where women have been easily half of the workforce. In public accounting, at the staff levels, it seems that women even outnumber the men. But we've all read the statistics that still less than 80% of partners in large public accounting firms, CFOs in private industry and CEOs of Fortune 500 companies are women. And while it's reality - it's still frustrating! So, why has this bubbled up for us recently? [Click here to read more.](#)



Photo Credit: Monika Miles

OpenBazaar - A New Wrinkle for Internet Sales Tax Collection?

As we have regularly reported, it's clear the issue of collecting sales tax from Internet sales is long from resolved.



As new versions of the Market Place Fairness Act surface in Congress to address the issue of sales/use taxes that go largely uncollected, other marketplaces are starting to come to light, such as OpenBazaar, "A completely decentralized online marketplace that links individual buyers and sellers without an organized middleman (think Amazon, but without the intermediary of, well, Amazon)."

Not only is Congress not yet ready to deal with our current Internet transactions, but if this kind of marketplace model takes off, they'll really be scratching their heads! [Click here to read more.](#)

Photo Credit: [LWYang](#) via Flickr

Focus on Illinois

Named after French explorers, "Illinois" is the French spelling of the Illinois and Peoria Indian word "iliniwok," meaning men or warriors.



Illinois is known as the "Land of Lincoln" or The "Prairie State." The state had two capitols (Kaskaskia and Vandalia) before Springfield was the chosen capital in 1837 by state legislators under the leadership of Abraham Lincoln. In this week's blog we focus on the Midwest state of Illinois.

[Click here to read more.](#)

Photo Credit: [teekay72](#) via [Flickr](#)

What's Up at Miles Consulting?

Speaking:

Monika will be presenting on "**How to Avoid or Navigate a Sales Tax Audit**" for CPA Academy on 6/25/2015.

[Click Here to Register.](#)

Networking:

[NAWBO](#) - As the National Association of Women Business Owners President-Elect, Monika invites you to check-out their next program: "**Thank You Corporate Partner Luncheon and Guest Speaker Elizabeth Bachman**" at Maggiano's Restaurant (Santana Row) (Tuesday, June 16th 11:30 - 1:30pm)

[AFWA](#) - As the Accounting and Financial Women's Alliance President-Elect, Eileen invites you to check out their next program: "**9th Annual Spring Gala**" with **Dr. Fred Luskin, Stanford University Professor** - finding a workplace balance for a happy, healthy, stress free life (Tuesday, May 26th 6:00pm - 9:00pm)

Educating:

Don't forget - we do customized multistate tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259.

About Miles Consulting

Miles Consulting Group is a professional services firm

specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in California tax credits and incentives. For more information visit, www.milesconsultinggroup.com.