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September 2016

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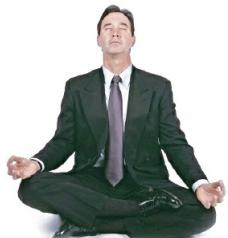
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Greetings!

Fall is upon us; the Vernal Equinox occurred on September 21, the annual turning point with an equal amount of day and night. Just a reminder that even as the days get shorter and as the leaves fall from the trees, don't let any sales tax issues "fall" through the cracks.

Recently, there has been new sales tax legislation trying to make its way through Congress. See below to get the latest information on the online sales tax debate. And, if you have operations in Ohio or South Carolina, the articles regarding nexus developments below will be of interest to you. Also, this month we put our state spotlight on Wyoming.

The last quarter of 2016 proves to be a busy time for speaking! Please see the list below for details on the presentations that I will be giving and how to take part in them.

In October, I will be speaking about Rainmaking for professionals at the Accounting and Financial Women's Alliance National Conference in Denver. It is also time for us to get back into the swing of Rainmaking here at home. If you are not able to join me in Denver, please consider attending my 3 part series, "Jumpstart your Rainmaking," that you can view from the comfort of your own office in November. Get tips on how to build relationships with prospective clients and ultimately turn those relationships into a pipeline for business. [Click here](#) to register for the event.

So enjoy these first days of fall- pull out the sweaters, boots and light jackets, and enjoy a cup of something "pumpkin spiced." The holidays will be here before we know it!

All the best,
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Hot State Tax News

ONLINE SALES TAX DEBATE- STILL GOING ON?

For several years, the online sales tax debate has been tossed around Capitol Hill, but has gained little traction in Congress. However, two new bills introduced recently add some new fodder for discussion.



One bill makes it harder to impose sales tax, while the other makes it much easier. Will either pass?

[Click here to read more.](#)

WHY SHOULD BUSINESSES BE CAUTIOUS OF THE NEW SALES TAX BILL?

As a follow up to the article above, [click here](#) for more details about the Online Sales Tax Simplification Act of 2016.



NEXUS NEWS: THE LATEST FROM OHIO AND SOUTH CAROLINA

As lawmakers continue to debate how to make online sales tax feasible for the whole country, the issue of nexus continues to reign supreme for states attempting to increase their revenue from internet retailers. The latest in nexus news comes out of Ohio and South Carolina, two states that recently released details about how nexus is defined in their states.

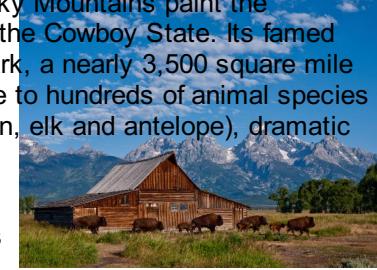


[Click here to read more.](#)

STATE OF THE MONTH- WYOMING

Vast plains and the Rocky Mountains paint the landscape of Wyoming, the Cowboy State. Its famed Yellowstone National Park, a nearly 3,500 square mile wilderness area, is home to hundreds of animal species (i.e., bears, wolves, bison, elk and antelope), dramatic

canyons, alpine rivers, lush forests, hot springs and gushing geysers, its most famous geyser



being Old Faithful. Yellowstone was the nation's first national park and the first national monument was Devil's Tower. Known for its backcountry skiing areas, forested trails and Snake River is Grand Teton National Park.

[Click here to read more.](#)

RAINMAKING- PRACTICE WHAT YOU PREACH!

It's been a while since I've blogged about my Rainmaking endeavors. We're kicking off the Fall season with lots of opportunities to participate. Check out my recent blog on getting back into the groove.

[Click here to read more.](#)



What's Up at Miles Consulting?

Speaking:

Monika is going to have quite the speaking calendar in the next few months. Join us at one of her upcoming presentations:

- A two hour workshop at the annual conference for the Accounting and Financial Women's Alliance on October 27, in Denver, called "Jumpstart Your Rainmaking." For more information, [click here](#).
- Webinar on Monday, November 14, through CPA Academy, titled "Sales Tax Hot Topics for CPAs-SALT Issues Affecting your Clients Today." [Click here](#) to register for the webinar.
- Webinar through CPA academy on "How to Have the Full Circle Sales Tax Conversation with a Client." (Mon., Oct. 24th and Tues., Nov. 29th) [Click here](#) to register for the webinar.
- Presentation to CalCPA on Multistate Nexus and

Taxability concerns on Nov. 15.

- Three part webinar series on "Jumpstart Your Rainmaking," on Nov. 4, 11, and 18th. [Click here](#) to register for the series.

Networking:

[NAWBO SV](#)- As the National Association of Women Business Owners President, Monika invites you to their monthly meeting on October 18th. Allison Maslan will be speaking about "How to Ignite Your Mind to Think and Act like a Millionaire CEO." [Click here for more details.](#)

[AFWA](#) - As a member of the Accounting & Financial Women's Alliance, Monika invites you to participate in the next membership meeting on Tuesday, September 27. Walter Edmondson of Team Logic will be speaking about internet security and security services.

[Click here for more information about the meeting.](#)

[AFWA SF](#)- Monika will be speaking to the AFWA Chapter in San Francisco on Nov 16th about "Jumpstart Your Rainmaking."

Community:

This year marks Monika's 18th year with fundraising for Making Strides Against Breast Cancer. To date, she has raised over \$175,000. With your help, let's see if we can get up to \$200,000 this year. [Please donate to this worthy cause or join Monika's team here.](#)

Educating:

Don't forget - We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259.

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in California tax credits and incentives. For more information visit, www.milesconsultinggroup.com.