



STATES OF AFFAIR

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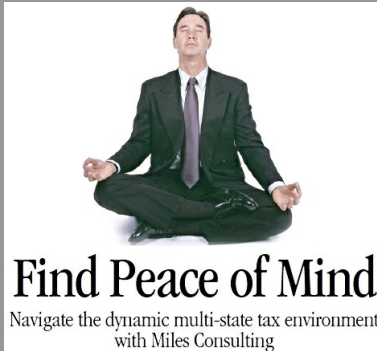
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Greetings!

Is it me, or have the days really been getting shorter? It's true; the sun is rising later in the morning and setting earlier at night. The Autumnal Equinox occurs tomorrow, Friday, September 22. This marks the second time of the year when the sun is directly over the equator.

As this newsletter goes to print, just under a month remains to apply for the MTC's amnesty program for online marketplace retailers using fulfillment services, such as Amazon's FBA. If you or your clients sell through such a program, this amnesty is important to consider. Read more about it [here](#).

Here are some other hot topics we're covering this month. We take a look at some interesting proposed legislation coming out of Congress and how Indiana is advocating for online sales tax. Our state spotlight is on Maine, the Pine Tree State. And check out our rainmaking article which reminds us all that building a practice and finding balance are both important.

Finally, our thoughts go out to our friends, family and clients who have been affected by the hurricanes in the past month. Here's wishing you all a speedy recovery.

Happy Autumn,
Monika Miles
Miles Consulting Group, Inc.



ONGOING AMNESTY PROGRAM: ACT SOON!

Last month, we introduced our readers to an ongoing [amnesty program](#) for state taxes that is currently

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taking effect through Oct. 17. As this program could be helpful to sellers utilizing fulfillment marketplaces, we provide an update on this program and how to take advantage of the potential benefits of the amnesty.



[Click here to read an update to this program.](#)

NEW ONLINE SALES TAX LEGISLATION: WHY IS IT INTERESTING?

As you know, we've been following the online sales tax debate for years. From the [Marketplace Fairness Act](#) to [states taking matters into their own hands](#), it's been interesting to follow as lawmakers debate how to handle imposing state sales tax on internet retailers. It's especially difficult given the wide variety of taxes and fees that would need to be imposed at a state, county and city level.



However, the latest proposal coming from the Hill goes the other way.

[Click here to read more about the new online sales tax legislation in the form of the No Regulation Without Representation Act.](#)

HOW IS INDIANA ADVOCATING FOR ONLINE SALES TAX? WITH A LAWSUIT

Every time we turn around, it seems there's a new development in the [online sales tax debate](#). As states continue to get involved and look for new ways to bolster their revenue, the issue continues to grow larger and more complex. Now Indiana is looking to the courts to settle the matter.



Indiana's Online Sales Tax Lawsuit

On August 29, [IndyStar](#) reported that Indiana's Attorney General filed a lawsuit asking Marion Superior Court (in Indianapolis) to find the state's online sales tax law constitutional. "The law, which went into effect July 1, requires out-of-state businesses to collect and remit the same sales taxes as Indiana-based businesses."

[Click here to read more about how Indiana is advocating for online sales tax.](#)

STATE OF THE MONTH- MAINE

This month we travel all the way to the northeast corner of the country to the state with the rocky coastline and maritime history of Maine, the Pine Tree State.

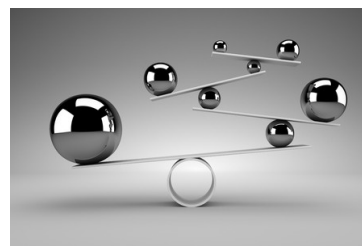


Maine is the northeasternmost state in the contiguous United States. It is known for its jagged rocky coastline, low, rolling mountains, heavily forested interior, picturesque waterways, and its seafood cuisine, especially clams and lobster.

[Click here to read more about Maine's tax landscape.](#)

RAINMAKING- FINDING THE TIME & BALANCE

I had a great lunch with a colleague recently and the topic turned to Rainmaking. She shared with me that even though she's trying to build her business, she's had to cut back significantly on her networking activities because she has so many other things that compete for her time. We can all relate - right?



But it's a delicate balance. If we do less networking, it's difficult to meet the people who will become clients or referral sources - particularly when the business is young or in growth mode. Having not enough time is always a problem. So, how do we engage in the very important tasks of Rainmaking and still find balance?

[Click here to read more about how to find balance in your life.](#)

What's Up at Miles Consulting?

Speaking: Some upcoming webinars that Monika will be presenting:

- September 22, "Helping Foreign Companies Deal with U.S. Multi-state Tax Issues. Click [here](#) to register for this webinar.
- October 20, "Multi-state Sales Tax Topics for Technology Companies." Click [here](#) to register for this webinar.

These webinars will be given through CPA Academy.

Networking:

[NAWBO SV](#)- As the Immediate Past President of the National Association of Women Business Owners, Monika invites you to its meeting on Tuesday, October 24. Victoria Napolitano will be sharing her story. [Click here for more details.](#)

[AFWA](#) - As a member of the Accounting & Financial Women's Alliance, Monika invites you to its next membership meeting on September 26th. The speaker will be Eileen Perry from PwC who will be speaking about Revenue Recognition. [Click here for more details.](#)

Community:

This year marks Monika's 19th year with fundraising for Making Strides Against Breast Cancer. To date, she has raised over \$190,000. With your help, let's see if we can get up to \$200,000 this year. [Please donate to this worthy cause or join Monika's team here.](#)

Educating:

Don't forget - We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259.

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in SaaS and other technology industries. For more information visit, www.milesconsultinggroup.com.