



STATES OF AFFAIR

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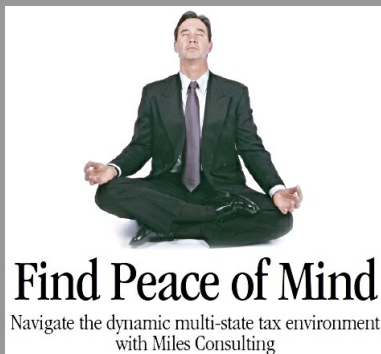
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Greetings!

Welcome to Fall! If you have noticed the days getting shorter, you are not the only one. Last weekend marked the autumnal equinox, the 2nd occurrence of the year when there is an equal amount of day and night around the world.

In other news, I will be speaking about the Wayfair decision this year at the Accounting and Financial Women's Alliance Annual Conference in Kansas City, MO next month, as well as many other times between now and then at CPA firms, consulting firms and other associations. Come join me and learn about the implications of the decision by the High Court on your clients. Also follow our blogs and social media posts. It's truly an interesting time!

Check out some of the multi-state tax articles in this month's newsletter. We continue our series of how SaaS is taxed around the country by looking at states in the Northeast. As the online sales tax debate is never ending, we take a look at what the next steps are for small business owners and another bill that is circulating through Congress. Lastly, we put our state spotlight on the Great Plains state of North Dakota, which is home to the world's largest French Fry Feed! Bon appetit!

Happy Fall!,
Monika Miles
Miles Consulting Group, Inc.



WHAT YOU NEED TO KNOW ABOUT THE TAXABILITY OF SAAS IN NORTHEASTERN STATES

Are you curious if you need to be paying taxes on or

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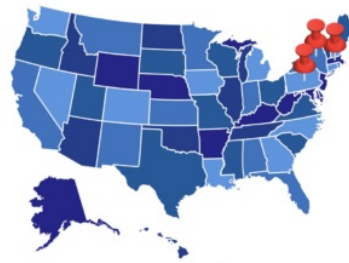
Address: 3150 Almaden
Expressway, Suite 237
San Jose, CA 95118

Phone: 408.266.2259
Fax: 408.266.6284

Email:
info@milesconsultinggroup.com

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charging your customers sales tax on your sales of these revenue streams: [Software-as-a-Service](#) (SaaS), cloud computing and electronically downloaded software? The answer is, maybe. Because these three areas are defined differently by each state, it's important to understand how each state's tax codes approaches them.



[Click here to read more about the taxability of SaaS in Northeastern States.](#)

WHAT ARE THE NEXT STEPS REGARDING INTERNET SALES TAX?

It's been a few months since the Supreme Court's [Wayfair v. South Dakota](#) decision made it possible for states to begin imposing an internet sales tax, but there are still a lot of questions swirling around - especially for small businesses owners.



U.S. House Judiciary Committee Hearing: Internet Sales Tax

[Digital Commerce 360](#) reports that following the Court's decision, the U.S. House Judiciary Committee heard testimony, "Spanning the spectrum of opinion on the potential fallout of the U.S. Supreme Court's decision regarding online sales tax." Eight citizens from a [range of backgrounds](#) provided expert insight on how the Wayfair decision would impact states and businesses across the country.

[Click here to read more about the debate over internet sales tax.](#)

CONGRESS' NEW ONLINE SALES TAX BILL: WHAT YOU NEED TO KNOW

As we recently wrote, [the online sales tax debate is far from over](#). Although the [Supreme Court ruled](#) that states can impose an internet sales tax, Congress can still legislate on the issue.

And it looks like it might. Representatives introduced a bill designed to guide sales tax collection requirements for businesses selling across state lines.



[Click here to read more about Congress' new online sales tax bill.](#)

THE CRAZY TAX LAWS REGARDING FOOD!

We write a lot of blogs! We've been writing a lot of blogs about the recent U.S. Supreme Court decision in *South Dakota v. Wayfair* and how companies selling goods online will be subject to much more



compliance in upcoming months and years. But in this blog, we decided to change it up and talk about something near and dear to everyone- food!

In most states throughout the country, consumers shopping at a supermarket don't pay state sales tax on their bread and butter, but would pay sales taxes on a hot prepared turkey dinner. If they pick up a Hershey's bar in the checkout line, it is likely to be taxed, but if they pick up a Twix bar instead, it might be exempt.

[Click here to read more about the crazy tax laws regarding food.](#)

FOCUS ON NORTH DAKOTA

This month we travel to the Great Plains state of North Dakota. It is the 19th largest in area, the 4th smallest by population, and also the 4th most sparsely populated of the 50



states. North Dakota is situated near the middle of North America with a stone marker in Rugby, North Dakota marking the "Geographic Center of the North American Continent."

[Click here to read more about the tax landscape in North Dakota and its annual French Fry Feed!](#)

What's Up at Miles Consulting?

Networking:

[NAWBO SV](#)

As a Past President of the National Association of Women Business Owners, Monika invites you to its next meeting on October 9th where the group will discuss the value of women on boards of directors.

[AFWA](#)

As a member of the Accounting & Financial Women's Alliance, Monika invites you to its next meeting on October 23rd. Julia McDowell, who is a divorce attorney, will be the speaker.

Educating:

Monika is a featured blogger at [SalesTaxSupport](#). Check out her latest blog [here](#) about the California

Manufacturer's Sales Tax Exemption.

Philanthropy: We're raising funds in the fight against breast cancer again. It's my 20th year and my goal this year is \$20K. [Click here](#) to check out my page.

Don't forget - We do customized multi-state tax presentations for local accounting firms, specifically related to Wayfair; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259.

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in SaaS and other technology industries. For more information visit, www.milesconsultinggroup.com.