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April 2014

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Dear Monika,

We would like to be the first to notify our readers that this will be our last newsletter as Labhart Miles Consulting Group. After our company's May rebranding, next month will be our first official Newsletter as .....? Stay tuned to find out.

In addition, we are happy to be actively blogging! This month we have information about the Marketplace Fairness Act and an update about the California Competes Tax Credit. A link to our blog is located below. Follow us weekly for technical articles.

## Connect With Us



## Contact Us

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Note that the last day the Los Angeles Enterprise Zone will be accepting hiring credit voucher applications for 2013 will be August 31, 2014.

What's up at Labhart Miles? I am honored to have been selected as one of Silicon Valley Business Journal's top 100 Women of Influence!

If you want to know more about any of the items in this month's e-newsletter or what we do at Labhart Miles, please contact us.

All the best,  
Monika Miles  
Labhart Miles Consulting Group, Inc.



## Hot News Blogs

### Marketplace Fairness Act - Ebay, Overstock and Amazon, Oh My!

The Marketplace Fairness Act is a proposed piece of legislation recently being considered by Congress. Our April blogs explore the proposed Act in more detail and explain who the winners and losers might be if it passes as currently written. [Click Here to Read More](#)



### California's New Tax Incentive? Jury Still Out.

California recently enacted a three pronged tax incentive program which benefits companies beginning in 2014. The newly established California Competes Tax Credit reached its first milestone, as the State accepted applications through the April 14, 2014 deadline. [Click here to read more!](#)



## Referrals?

Our business is driven mostly by referrals, so people ask us regularly, "What's a good referral for Labhart Miles?" Knowing what services we provide may help those better understand what kind of referrals we look for.

We help companies doing business across state lines deal with state tax issues like income tax and sales tax. We help companies answer the Who? Where? What? When? How much? ...with respect to multi-state taxes. As state rules change we help our clients address those issues and find peace of mind.

With close to 10,000 U.S. taxing jurisdictions, there is plenty of room for companies to trip over a variety of issues. Every client situation is different because multi-state tax is very "facts and circumstances" driven. There are differing rules depending on the industry, such as manufacturing, retail, and software development. We work with clients in all of these different industries and the various tax issues.

We also work with fellow CPAs, bookkeepers, and attorneys to help assist their clients!

### **The types of services we perform:**

- **Nexus Studies**
- **Taxability Review**
- **Exposure Analysis**
- **Tax Credit & Incentive Reviews**
- **Planning for Future Growth**
- **M&A Due Diligence**

Our typical clients earn \$20 - \$100 Million in revenue, with 25 or more employees. At that level, companies are generally hiring a sales force, expanding into multiple states, and often creating exposure. We can help with these issues before a state auditor comes calling!

**We truly can help any size company find peace of mind!**

## What's Up at Labhart Miles?

This is another very exciting month for Labhart Miles!

First, I am incredibly honored to announce that I have been recognized in the Silicon Valley Business Journal as one of the 2014 top 100 Women of Influence! Honorees will be recognized at a dinner at the San Jose Convention Center on May 1st. [Click to read article!](#)

But that's not all! This month I will be speaking on a webinar for CPA Academy about sales and use tax compliance for retailers and remote sellers. It will be on May 7th at 1:00pm PST. If you are interested please [click here for more information](#) or to register.

And don't forget we do customized multistate tax presentations for local accounting firms; invite us to do one at your firm!

**For more information, please call us at (408) 266-2259.**

### About Labhart Miles

*Labhart Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, credits and incentives maximization, income tax and sales/use tax planning, and other special projects. We also specialize in California Enterprise Zone projects, including the EZ Hiring and Sales/Use Tax Credits, and the EZ Net Interest Deduction for Lenders. For more information visit, [www.LabhartMiles.com](http://www.LabhartMiles.com).*

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