



STATES OF AFFAIR

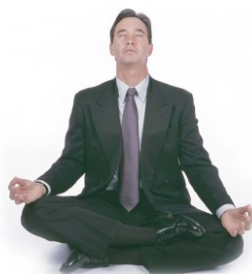
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Greetings!

You can't open a publication anymore without seeing an article about Artificial Intelligence (AI) and ChatGPT or similar programs. So, just to play along, I asked ChatGPT to "write a short lead in paragraph for a July state tax newsletter".

Here's what it gave me: *"Welcome to the July edition of our State Tax Newsletter! As we bask in the warmth of the summer sun, we bring you the latest updates, insights, and expert analysis on state tax matters that directly impact individuals and businesses alike. In this issue, we'll delve into recent legislative changes, explore key court rulings, and offer valuable tips to ensure you stay compliant while optimizing your tax strategies. Join us as we navigate the ever-evolving landscape of state taxation to help you make informed decisions and maximize your financial well-being. Let's dive in!"* Yeah, OK – We might have said it like that...kind of!

Not bad for a robot! But as you DO delve into this month's articles, note that we are actually not exploring "key court rulings" (except maybe the impact of *Wayfair* 5 years ago), but it had it right that we do want you to stay compliant – so our articles on conducting state tax due diligence during a merger and also the role of technology in facilitating tax compliance are on point. While we may not be so lofty as to assume our articles will allow you to "maximize your whole financial well-being", we do hope you take some salient points away from our current articles. Also, stay tuned next month for the return of our "compare and contrast" states of New York and New Jersey and the third installment of our California sales tax audit series. So, as the Chatbot says, "dive in". And, as always, if we can assist you with any multistate questions you may have, one of our humans is more than happy to assist.

[Inc.](#)

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Enjoy the rest of summer! The next time you check in here, the kids will be back in school.

Cheers! Happy 4th and happy summer,

In real life,
Monika Miles & Bill Loew
Miles Consulting Group, Inc.

[Read more](#)



CONDUCTING EFFECTIVE STATE TAX DUE DILIGENCE

Mastering state tax due diligence is a crucial aspect of achieving business success in today's complex regulatory landscape. State tax obligations can have a significant impact on a company's financial health, compliance status, and overall operations.



To read more about how to conduct effective state tax due diligence, [click here](#).

THE ROLE OF TECHNOLOGY IN FACILITATING COMPLIANCE WITH ECONOMIC NEXUS

Complying with [economic nexus laws](#) is no longer just a box to tick—it's a game-changer for businesses looking to thrive and succeed. In this digital age, technology theoretically emerges as the superhero that simplifies and streamlines the entire sales tax compliance process.



To read more about how the role of technology facilitates compliance with economic nexus, [click here](#).

HIRING A MULTI-STATE TAXATION PROFESSIONAL: EXPLORING THE UNTAPPED ADVANTAGES AND CRUCIAL CONSIDERATIONS

Dealing with multi-state

taxation is a crucial responsibility in today's business world.

Understanding its complexities is not just about following the rules, but also seizing financial opportunities.



To read more about hiring a multi-state taxation professional, [click here](#).

CALCULATING AND COLLECTING SALES TAX FOR DIRECT SALES: BEST PRACTICES

In the realm of direct sales, maintaining adherence to sales tax rules is paramount for the prosperity and expansion of your business. As a diligent business owner or manager, your primary objectives revolve around boosting sales, optimizing profits, and delivering exceptional products or services to your valued customers. And so, grappling with [the intricacies of sales tax](#) can prove to be a formidable task.



To read more about calculating and collecting sales tax for direct sales, [click here](#).

UNRAVELING THE IMPACT: HOW THE WAYFAIR CASE SALES TAX LEGISLATION HAS SHAPED THE ECOMMERCE LANDSCAPE

In e-commerce, where digital marketplaces transcend geographical boundaries, ongoing sales tax legislation in states across the country has emerged as a crucial factor for the success and sustainability of online businesses. With governments around the globe recognizing the immense economic potential of e-commerce, the introduction of sales tax regulations here in the US has become a pressing reality. In the wake of the Wayfair case, compliance with these legislative measures has now become paramount for e-commerce businesses, as failure to adhere to the evolving tax landscape can result in significant financial consequences and reputational damage.



To read more about unraveling the impact of the wayfair case sales tax legislation, [click here](#).

What's Up at Miles Consulting?

Networking:**[NAWBO-SV](#)**

Join NAWBO Silicon Valley on Tuesday, August 8 from 5:30 to 7:30 pm for an evening of connection, community and networking. Enjoy a glass of wine and nibble delicious hors d'oeuvres while you expand your network and share your stories with other business women. See you there! The venue will be announced later.

[AFWA](#)

This year the "Women Who Count" conference will be held in Reno, NV in October. Miles Consulting Group will be a sponsor and Monika will be a speaker. To read more information about the conference, [click here](#). More information on that will follow.

Educating/Speaking:

Our blogs are frequently featured on [Tax Connections](#).

Don't forget- We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus & taxability reviews, audit support, voluntary disclosure agreements, and other special projects. We also specialize in SaaS and other technology industries. For more information, visit www.milesconsultinggroup.com.