



# STATES OF AFFAIR

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## Greetings!

Everybody has one...every year! And how you recognize it (and how you approach it) is very individual to each of us. It's our birthdays...of course. We got together as business partners, and realized we have birthdays within a week of each other! Here's to celebrating that our Libra mentalities work nicely together as the up and down of the scales that represent our zodiac signs! Happy birthdays to Monika & Bill! For those of you who are keeping track, we are also celebrating almost 4 years of partnership here at Miles Consulting Group – so plenty of reasons to lift a glass and celebrate.

As we say goodbye to September and enter October, we are also once again sponsoring the [Monika's Miles fundraising team](#) for Making Strides Against Breast Cancer – Silicon Valley. If you feel so inclined, we'd love to accept your donation to cause that we've supported for 20+ years!

This month, our technical articles include NFT and digital product sales tax clarification: important legislation to keep in mind and gray areas in state sales tax: what you need to know. We also have an article about returning to the office and important information to understand your state tax liabilities. We also put a spotlight on October being Breast Cancer Awareness Month. Lastly our state of the month spotlights are on Maryland and Iowa.

Enjoy Fall, bundle up!

Fondly,  
Monika Miles & Bill Loew  
Miles Consulting Group, Inc.

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## NFT AND DIGITAL PRODUCT SALES TAX CLARIFICATION: IMPORTANT LEGISLATION TO KEEP IN MIND

As the 2021/2022 fiscal year ended on June 30, many states implemented sales tax legislation reforms. In this blog article, we share a few standout updates you should know about.



To read more about NFT and Digital Product Sales Tax Clarification, [click here](#).

## GRAY AREAS IN STATE SALES TAX: WHAT YOU NEED TO KNOW

Tax legislation can be difficult to understand. It is not black and white; individuals sometimes interpret the same law in different ways. While most people can agree on the basics of sales tax laws, there are plenty of gray areas as the laws get more specific, especially if you are new to multistate sales tax compliance. In this blog article, we look at two areas of sales tax that often cause confusion: the taxation of digital products and services.



To read more about Gray Areas in State Sales Tax, [click here](#).

## RETURNING TO THE OFFICE? IMPORTANT INFORMATION TO UNDERSTAND YOUR STATE TAX LIABILITIES

When the pandemic first hit, many businesses were forced to transition to a remote working model for safety reasons. And many of those remote employees decided to move away from their “home state” for a variety of reasons. Now, businesses are starting to transition back to the office, with 50% of leaders saying their company already requires or is planning to require a return to in-person full time this

year, according to a [study from Microsoft](#).

To read more about understanding your state tax liabilities when returning to the office, [click here](#).

## OCTOBER IS BREAST CANCER AWARENESS MONTH

We generally use this blog to report on multistate tax topics, from the taxability of SaaS in various states, to various issues faced by both “traditional” internet retailers and now marketplace facilitators, to new laws passed by states in various areas. (So I thought I’d get those in there...)



But today I’d like to use this space to talk about something that’s been near and dear to me personally for over 20 years – raising funds annually for the American Cancer Society’s Making Strides Against Breast Cancer. Why? Because individual and corporate engagement, and with it, private donations are important in the fight against so many diseases in the United States. In the last couple of years, we’ve been talking about Covid-19 and the many casualties of that crazy pandemic. But cancer is still, behind heart disease, the leading cause of death in Americans. It’s likely that you’ve either known someone dear to you who has heard the words “You have cancer.”

To read more about Making Strides Against Breast Cancer, [click here](#).

## FOCUS ON MARYLAND

This month we travel to the birthplace of religious freedom in America, the mid-Atlantic state of Maryland. Formed by George Calvert in the early 17<sup>th</sup> Century, the state was intended as a refuge for persecuted Catholics from England. George Calvert was the first Lord of Baltimore and the first English proprietor of the then-Maryland colonial grant. Maryland was the seventh state to ratify the U.S. Constitution and played a pivotal role in the founding of Washington D.C., which was established on land donated by the state.



To read more about Maryland, [click here](#).

## FOCUS ON IOWA

We also traveled to the

Midwestern state of Iowa, the Hawkeye State. Sitting between the Missouri and Mississippi Rivers, the state is known for its rolling plains and cornfields.



To learn more about Iowa, [click here](#).

## What's Up at Miles Consulting?

### Networking:

#### [NAWBO-SV](#)

All business professionals are invited to attend the Women's Networking Alliance's 15th Annual Fall Mixer and Small Business Summit! It will be virtual this year on September 29 and 30. For more information on the event, [click here](#).

#### [AFWA](#)

Please join us for networking and education at the Women Who Count National Conference in Chicago, IL from October 25-28. For more information about the conference, [click here](#).

### Community Events:

Please consider donating to Monika's Miles team in the fight against breast cancer. You may do so by [clicking here](#).

### Educating/Speaking:

Our blogs are frequently featured on [Tax Connections](#).

Don't forget- We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259

## About Miles Consulting

*Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus & taxability reviews, audit support, voluntary disclosure agreements, and other special projects. We also specialize in SaaS and other technology industries. For more information, visit [www.milesconsultinggroup.com](http://www.milesconsultinggroup.com).*