



Find Peace of Mind

Navigate the dynamic multi-state tax environment
with Miles Consulting

Miles Consulting is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus reviews, audit assistance, credits and incentives maximization, income tax and sales/use tax planning, and other special projects.

Our clients range from Fortune 500 to start up companies in a variety of industries, including manufacturing, technology, construction, and banking. We provide quality service backed by tested processes, thoughtful analysis, and organized documentation.

We help our clients avoid or reduce penalties & interest, and accurately report state tax liabilities, delivering results with customized implementation at a reasonable cost.

Call us today at 408.266.2259 or email to info@milesconsultinggroup.com.



MILES CONSULTING
MULTI-STATE TAX SOLUTIONS

Peace of Mind Found

- Is your company selling into multiple states either via a mobile sales force or via the internet? Do you sell in an e-commerce world?

Solution: Nexus/Taxability Review

- Has your company received notices from a state regarding failure to file tax returns?

Solution: Voluntary Disclosure or Amnesty Program review

- Has your company received an audit notice for a state for any type of state tax?

Solution: Audit Assistance

- Is your company a likely target for an acquisition or attracting investors?

Solution: Nexus/Taxability Review and State Tax Due Diligence

- Is your company making significant investments in people or equipment?

Solution: Multi-State Tax Credit Review

Examples of Multi-State Client Benefits

Nexus Analysis, Voluntary Disclosure

Issue: P Co. was selling diagnostic equipment into 25+ states without properly collecting or remitting Sales/Use tax or filing Income tax returns. A publicly traded company purchased P Co. with a significant holdback for tax issues.

Benefit: Correct Past, Present, and Future Tax Filing. Miles Consulting analyzed P Co. nexus activities, estimated liabilities, established a work-out plan and negotiated with states to pay the correct tax, ultimately reducing the holdback by almost \$1 million. We also assisted Acquiring Co. in creating an efficient filing program for P Co.

Product Taxability Review

Issue: Client was selling a subscription service and equipment into many states and needed to determine the taxability of various revenue streams.

Benefit: Tax Calculation Process. Miles Consulting established a process for researching various issues of current and future taxability and implemented a manageable compliance system.

Audit Assistance

Issue: Client had calculated an incentive deduction internally and had misinterpreted the relevant statute. The State notified client of a pending audit and client's auditor suggested assistance from Miles Consulting.

Benefit: Tax Savings. Miles Consulting analyzed the client's information, identified over \$500K of additional benefit, and worked with the auditor for a favorable outcome.

Miles Consulting – Multi-State Tax Expertise



Monika Miles, President

Monika has served clients throughout her career in consulting, "Big 4" Public Accounting, and Industry, providing such services as federal and state income/franchise tax compliance consulting, sales/use tax consulting, audit support and credits and incentives reviews. Her professional affiliations include the AICPA, the Texas Society of CPAs, Vistage, the National Association of Women Business Owners, and the Accounting and Financial Women's Alliance, where she has served as National President. Monika holds a BBA in Accounting/Finance and a Masters in Taxation.

Miles Consulting Group Inc.
3150 Almaden Expressway, Suite 110
San Jose, CA 95118
408.266.2259
www.milesconsultinggroup.com

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